



PRESS RELEASE

**Consolidated Financial
Report**

**1st QUARTER
2021**



Building sustainable partnerships

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Stronger running rate boosts Adj. EBITDA¹ to US\$108M in 1Q'21, a 59% expansion YoY, with leverage down to 3.3x

1. 1Q21 Performance

- Volume of 4.6 million tons in 1Q21 was up by 11.5% YoY, keeping the ongoing recovery initiated in the second half of 2020. Argentina posted a robust growth and expanded volumes by 38.0%, despite the macroeconomic uncertainties, also benefitted by the contracted base of March 2020, the beginning of COVID-19 lock down restrictions. Brazil continued to evolve on potential new cement cycle in place, with volumes up by 9.1% YoY. On the other hand, Egypt made our African operations volumes to drop 6.9% YoY.
- Total Sales of US\$ 356 million increased 13.3% YoY, capitalized on the solid performance in Brazil (+23.4% YoY) and Argentina (+19.4% YoY), despite the currency depreciation on Brazilian Real and Argentinian Peso. Excluding forex impact, sales would have grown remarkable 31.8% - revenues in Brazil expanded by 42.9% in BRL terms and by 47.5% in Argentina in ARS terms.
- Adjusted EBITDA reached US\$ 108 million, an expansion of 59.5% when compared to 1Q20, as result of not only stronger revenues, but a significant improvement on operational performance. Brazil registered a growing Adj. EBITDA of US\$ 46 million, an expansion of +265.2%, while Argentina reached US\$ 54 million, a growth of 18.6%. Therefore, Adjusted EBITDA margin raised to 30.4% in 1Q21, an 8.8 p.p. expansion from 21.6% in 1Q20 – considering only continued operations.
- Free Cash Flow to the Company was negative at US\$ 8 million, an improvement of US\$ 172 million over 1Q20, mostly due to company's significant operational improvement, greater focus on working capital management and lower Capex disbursement.
- Net Debt² dropped to US\$ 1,301 million, a decrease of 4.3% compared to Dec'20, driven by some debt amortization in Argentina and HoldCos., and by FX variation over debt in Brazilian Reais, as 60% of the debt profile is denominated in Brazilian Reais. Thus, gross debt decreased 5.8% compared to Dec'20, while cash position was at US\$ 225 million.

KEY FIGURES (US\$ million, unless otherwise expressed)	(Operations in Continuation)		
	1Q21	1Q20	Var. %
Cement and Clinker Sales ('000 ton)	4.649	4.170	11,5%
Sales	356	314	13,3%
EBITDA	105	60	75,0%
Adjusted EBITDA ¹	108	68	59,5%
CAPEX	-23	-76	(69,3%)
Net Debt ²	1.301	1.651	(21,2%)
Net Debt (31 Dec)	1.301	1.360	(4,3%)
FCF	-5	-180	97,1%

Note: The review of this report is not part of the scope review of the independent auditors, thus, this report was not reviewed by the independent auditors

1 – Adjusted EBITDA: it is non-accounting metric and was not audited by independent auditors.

2 – Net Debt is calculated as follows: the sum of current and non-current borrowings and financings and debentures (excluding interest payable, current and non-current obligations under finance leases) less cash, cash equivalents, current securities and derivatives.

2. Profit and Loss

INCOME STATEMENT			
(US\$ million)	1Q21	1Q20	Var. %
Sales	356	314	13%
Net Operational Cash Costs	(251)	(254)	1%
Operational Cash Flow (EBITDA)	105	60	75%
Deprec. Amort. and Impairments	(39)	(47)	17%
Operating Income (EBIT)	66	13	411%
Financial Results	(7)	(18)	60%
Pre-tax Income	59	(5)	1350%
Income Tax	(17)	(16)	(6%)
Net Inc. from continuing Operations	42	(21)	302%
Net Inc. from discontinuing Operations	(0)	3	(100%)
Net Income	42	(18)	333%
Attributable to:			
Shareholders	23	(27)	186%
Minority Interests	19	9	107%

Volumes Sold totaled 4,649 thousand ton, an expansion of 11.5% YoY in the quarter. In Argentina, volumes continued to benefit from the consumer perception of viewing real estate as a safe harbor for one's savings based on the strict government capital control, which led to a strong expansion of 38.0% in volumes sold, magnified by the poor comparison base of March 2020 due to the beginning of COVID-19 restrictions. Brazil volumes remained on a solid path, rising 9.1% YoY, benefited by the continuous demand from new real estate and self-construction. South Africa kept the good dynamic seen in the last quarter and was up 7.8%, as market demand have been reacting well, now with bulk coming into play. While Mozambique showed recovering volumes and was up 4%, due to a more favorable environment. On the other hand, Egypt posted volumes contraction, 19.2% YoY, mirroring the hibernation of a second production line in order to adjust our offer to current market demand, as the local industry continued to face compressed prices and over cement volume.

Sales totaled US\$ 356 million during 1Q21, an increase of 13.3% YoY, backed by better volumes sold, abovementioned, but also benefited from a better pricing dynamic, and despite currency devaluation, as InterCement's main operational currencies significantly depreciated in the period (i.e. Brazilian Real and Argentinian Peso – which devaluated 24% and 43% in the period, respectively). Excluding forex impact, sales would have grown 31.8%.

Consolidated **Adjusted EBITDA** reached US\$ 108.1 million, up 59.5% - when considered only continued operations. Brazil persisted on an rising operating performance trend and posted an Adjusted EBITDA of US\$ 45.5 million, a rise of 265.2% YoY with a margin of 36.0%, an improvement of 23.8 p.p., while operations in Argentina registered US\$ 54.4 million, an increase of 18.6%, led by increasing sales. South African operations continued their operational turnaround and posted an expansion of +32.4% YoY, also benefitted by weaker comparison base seen in March 2020 given COVID-19 restrictions last year.

Non-recurring items related to InterCement's operations totalled US\$ 3.1 million, mostly explained by: (i) costs due to COVID-19; (ii) taxes on bank debits and credits in Argentina; and (iii) cost on restructuring projects. Please see below the Adjusted EBITDA reconciliation:

ADJ. EBITDA - RECONCILIATION ITEMS			
(US\$ million)	1Q21	1Q20	Var. %
EBITDA Operations in Continuation	105	60	75%
Reconciliation Items to Adjusted EBITDA	3	8	(60%)
Costs due to COVID-19	1	3	(81%)
Restructuring projects	1	2	(69%)
Layoff related to restructuring	0	1	(47%)
Taxes on bank debits and credits - Argentina	1	2	(25%)
Others non-recurring	0	0	362%
ADJ. EBITDA Operations in Continuation	108	68	59%

Depreciation, Amortization and Impairment decreased 17% YoY, totalling for US\$ 39 million in the 1Q21 compared to US\$47 million in the 1Q20. The fluctuation is substantially explained by the Brazilian Reais and Argentinean Peso depreciation versus US\$ Dollars in the compared periods - the latter depreciated 43% in the period, while the former devaluated 24%.

Financial Results improved by US\$ 11 million in the 1Q21 compared to 1Q20, due to lower negative FX effects in 1Q21 comparing to 1Q20 and as result of lower interest expenses, consequence of lower interest rates and lower debt level when comparing the two periods.

Income taxes totalled US\$ 17 million in the 1Q21, US\$ 1 million higher than 1Q20. The better performance in Brazilian operation led to higher income tax expenses, which were offset by Brazilian Reais depreciation versus US\$ dollars.

All in all, **Net Income** registered a gain of US\$ 42 million, considering only continued operations, compared to a loss of US\$ 21 million in 1Q21.

3. Free Cash Flow

FREE CASH FLOW GENERATION MAP		
(US\$ million)	1Q21	1Q20
Adjusted EBITDA	108	74
Fluctuation in Operational Assets/Liabilities	(64)	(104)
Others	(4)	(19)
Operating Activities	40	(49)
Interests Paid & Derivative Unwinding	(19)	(52)
Income taxes Paid	(4)	(5)
Cash Flow before investments	16	(105)
CAPEX	(23)	(76)
Assets Sales / Others	2	1
Free Cash Flow to the company	(5)	(180)
Borrowings, financing and debentures	27	131
Repayment of borrowings, financ. and debent.	(40)	(84)
Other investment activities	(28)	(5)
Changes in cash, equivalents & securities	(46)	(138)
Exchange differences	(8)	(28)
Cash, equivalents and securities, End of the Period	225	184

InterCement reached US\$ 40 million of **Cash Flow from Operations** in the quarter, compared to a negative US\$ 49 million in the same period of last year, an improvement mainly due to better operating performance and greater focus on working capital management.

Interests paid in the period totalled US\$ 19 million, a decrease of US\$ 33 million in comparison to US\$ 52 million paid in 1Q20, as a new schedule from the debentures refinancing was in place, but also due a lower debt level.

CAPEX disbursement during 1Q21 amounted for US\$ 23 million, 69% lower than in 1Q20 as the L'Amali investment project came to its final phase (overall progress of 98%), and commissioning is expected by second quarter of 2021.

Total Cash Flow presented a deficit of US\$ 46 million in the quarter, a reduction of US\$ 92 million compared to 1Q20, when a cash burn of US\$ 138 million took place. Overall, this variation was result of better operational cash generation, lower interest payments and lower CAPEX disbursements.

Cash and Cash Equivalents balance, including financial instruments such as securities, totalled US\$ 225 million in March 2021, an increase of US\$ 40 million when compared to US\$ 184 million in 1Q20.

4. Balance Sheet

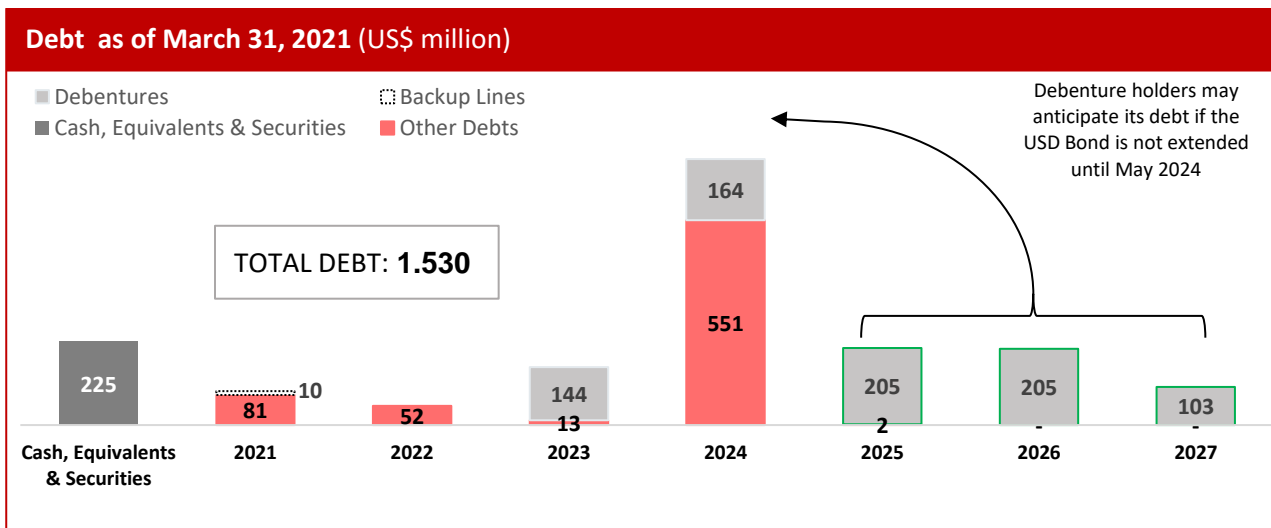
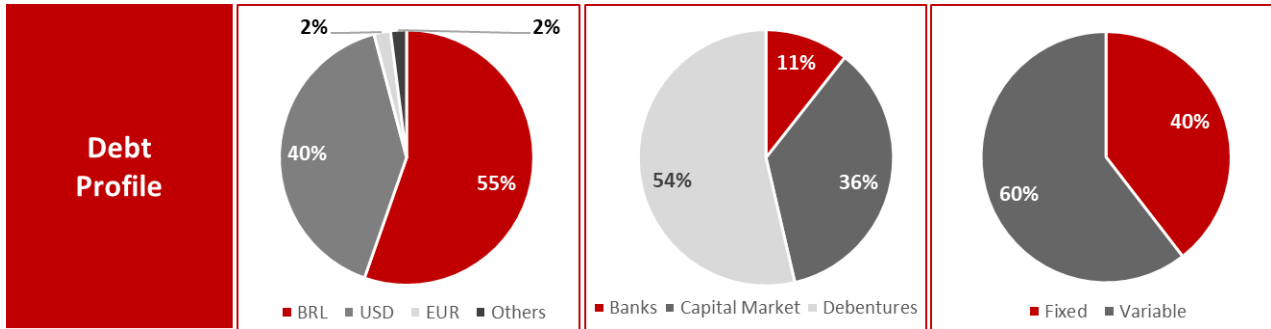
Total Assets amounted to US\$ 3,046 million in March, 2021, a reduction of US\$ 120 million when compared to December 2020, mainly due to the negative effect on FX conversion, which resulted in US\$169 million losses.

Gross Debt at US\$ 1,530 million, implied a net debt of US\$ 1,301 million, a decrease of 59 million dollars when compared to Dec'20, when net debt was at US\$ 1,360 million. The decline was mostly due to the FX variation over the debt in Brazilian Real and minor debt amortizations in Argentina and HoldCos.

CONSOLIDATED BALANCE SHEET SUMMARY

(US\$ million)	31 mar 2021	31 dec 2020	Var. %
Assets			
Non-current Assets			
Other Non-current Assets	2,425	2,533	(4%)
Derivatives	4	5	(5%)
Current Assets			
Cash and Equivalents	225	261	(14%)
Other Current Assets	391	367	7%
Total Assets	3,046	3,166	(4%)
Current Liabilities			
Loans & Obligations	139	125	12%
IFRS 16	23	27	(16%)
Other Current Liabilities	391	417	(6%)
Non-Current Liabilities			
Loans & Obligations under finance leases	1,391	1,500	(7%)
IFRS 16	27	30	(12%)
Provisions & Employee benefits	79	85	(7%)
Other Liabilities	255	266	(4%)
Total Liabilities	2,305	2,451	(6%)
Shareholders' Equity attributable to:			
Equity Holders	421	419	1%
Minority Interests	320	296	8%
Total Shareholders' Equity	741	715	4%
Total Liabilities and Shareholders' Equity	3,046	3,166	(4%)

The Debt Profile on March 31, 2021 was as follows:



The actual debt profile poses no liquidity pressure for the coming two years, as most of the maturing loans are for working capital purposes, which includes US\$ 10 million of backup lines taken. In addition, on a currency perspective, debt is well balanced between strong currencies like US dollars and Euros, which combined corresponds to 42% of our gross debt and other currencies, like BRL, that correspond to 55% of it.

5. Operations in-depth look – 1Q21

Brazil

Brazil demand continued on a solid trend that have been in place since the second quarter of the last year. As a result, 1Q21 expanded by 9.1% YoY, on the back of a continuous rising demand from the self-construction, de-urbanization trend and also real estate solid growth, mainly driven by low level of interest rates,

EBITDA in 1Q21 totalled US\$ 44.8 million, an expansion of 266.3% YoY, driven by better operational performance that led margins to 35.4% (+23.5 p.p. YoY). Excluding non-recurrent expenses (including a US\$ 0.7 million of costs due to COVID-19), adjusted EBITDA increased to US\$ 45.5 million, up 265.2%, with margins rising to 36.0% from 12.2% in 1Q20.

Argentina

Argentina's business unit, despite macroeconomic uncertainties, continued to show a strong pace of growth, in place since September 2020 mainly driven by the consumers' perception of the housing sector as a hard currency value reserve along with low construction costs in US\$ terms. Thus, volumes raised 38.0% YoY, also benefitted by weaker comparison base from March 2020 due to COVID-19 restrictions last year.

Adjusted EBITDA increased 18.6% YoY to US\$ 54.4 million, mainly led by increasing revenues. Margins, as result, reached 35.4%, a 3.3 p.p. increase.

Africa

African operations registered a 6.9% decline in volumes in 1Q21, while recording a 0.4% increase in Adjusted EBITDA in 1Q21.

South Africa registered a continuous and solid recovery and was up 7.8% in 1Q21, with bulk market showing signs of improvement. Prices were up in local terms, and helped by the ZAR\$ appreciation, led prices in US\$ terms to be 13% higher than 1Q20. Adjusted EBITDA, as result, grew 32.4% and margins reached 16.2%.

Volumes in Mozambique have increased 4.3% in the quarter, due to a more favorable competitive environment. Prices in MZN\$ increased 10.8% in the period, but were more than offset by currency depreciation. Adjusted EBITDA fell 2.2% YoY in the period, and margins reached 20.2%.

Egyptian cement industry persisted on a challenging scenario, mostly affected by an unbalanced scenario of supply. Therefore, volumes sold in Egypt declined 19.2% YoY, while prices fell 9.0% in local currency.

Operational Summary

See below the summary tables for our operation performance in 1Q21:

CEMENT AND CLINKER VOLUMES SOLD			
(thousand tons)	1Q21	1Q20	Var. %
BRA	2.148	1.969	9,1%
ARG	1.384	1.003	38,0%
AFRICA	1.116	1.199	(6,9%)
Consolidated Total	4.649	4.170	11,5%

NET REVENUES			
(US\$ million)	1Q21	1Q20	YoY
BRA	127	103	23,4%
ARG	149	125	19,4%
AFRICA	81	85	(5,3%)
Others	11	3	282,9%
Sub-Total	367	315	16,4%
Intra-Group Eliminations	(11)	(1)	(1090%)
Consolidated Total	356	314	13,3%

ADJ. EBITDA - BU OPENING			
(US\$ million)	1Q21	1Q20	Var. %
BRA	46	12	265,2%
ARG	54	46	18,6%
AFRICA	13	13	0,4%
Others	-5	-4	37,3%
Consolidated Total	108	68	59,5%
EBITDA Margin	30,4%	21,6%	8,8 p.p.

6. Corporate and subsequent events

Possible listing of InterCement Brasil S.A.

InterCement Brasil S.A. (“ICB”) and InterCement Trading e Inversiones S.A. (“ICTI”), subsidiaries of the Company, has submitted on May 18, 2021 a request to register with the Brazilian Securities Commission (CVM) a secondary offering of common shares issued by ICB and held by ICTI for a possible listing of ICB common shares on the B3 S.A.- Brasil, Bolsa Balcão.

Disclaimer:

This announcement contains forward-looking statements within the meaning of federal securities law that are subject to risks and uncertainties. These statements are only predictions based upon our current expectations and projections about possible or assumed future results of our business, financial condition, results of operations, liquidity, plans and objectives. In some cases, you can identify forward-looking statements by terminology such as “believe,” “may,” “estimate,” “continue,” “anticipate,” “intend,” “should,” “plan,” “expect,” “predict,” “potential,” “seek,” “forecast,” or the negative of these terms or other similar expressions.

The forward-looking statements are based on the information currently available to us. There are important factors that could cause our actual results, level of activity, performance or achievements to differ materially from the results, level of activity, performance or achievements expressed or implied by the forward-looking statements, including, among others things: changes in general economic, political, governmental and business conditions globally, changes in inflation rates, fluctuations in the exchange rate of the peso, the level of construction generally, changes in cement demand and prices, changes in raw material and energy prices, changes in business strategy and various other factors.

You should not rely upon forward-looking statements as predictions of future events. Although we believe in good faith that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee that future results, levels of activity, performance and events and circumstances reflected in the forward-looking statements will be achieved or will occur. Except as required by law, we undertake no obligation to update publicly any forward-looking statements for any reason after the date of this release to conform these statements to actual results or to changes in our expectation.

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